# VIOOH + England & Wales Cricket Board (ECB)

# Programmatic showcase

Programmatic DOOH campaign with location-based DCO to display local live scores

## **Campaign objective**

- Boost ticket sales for The Hundred cricket tournament

For the 2023 season, ECB wanted to boost ticket sales for The Hundred tournament and use live scores as part of their DOOH creative strategy to get the attention of cricket fans.

Through Scoota and Threepipe, the live scores were localised using location and panel based DCO to show relevant team scores around the hometowns for a media first. Weather triggering was also implemented to pause delivery if matches were abandoned due to adverse weather.



#### **Target audience**

- Cricket fans



### Campaign specification

- Non-guaranteed
- Running across
  inventory in home
  towns where matches
  were played –
  JCDecaux, Global and
  Clear Channel
  screens

In collaboration with









